



TRANSPORTATION AND LOGISTICS INDUSTRY

REAL-TIME INDUSTRY SUMMARY

MAY 2026

2025 STATEWIDE LABOR ANALYSIS

There were over 42,000 online job postings for the Transportation and Logistics industry from January 2025 to December 2025. The top occupation was *Heavy and Tractor-Trailer Truck Drivers*, which made up 24.2 percent of total industry job postings for the time period.

The employers with the most job postings were United States Postal Service, United Parcel Service (UPS), FedEx, First Student, and C.R. England.

TOP ONLINE JOB POSTINGS

SOC Code	Description	Percent of total industry postings	Average Annual Wage
Now- requires short-term on-the-job training, little to no experience, and/or a high school diploma			
53-7062	Laborers & Freight, Stock, & Material Movers, Hand	5.4%	\$39,900 ★
27-1026	Merchandise Displayers & Window Trimmers	2.6%	\$38,600
53-3031	Driver/Sales Workers	2.5%	\$41,980
43-5051	Postal Service Clerks	1.9%	\$58,560
43-4051	Customer Service Representatives	1.7%	\$45,000 ★
Next- requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate-to long-term training			
53-3032	Heavy & Tractor-Trailer Truck Drivers	24.2%	\$54,480 ★
41-4012	Sales Representatives, Wholesale & Manufacturing	2.9%	\$74,740
49-9071	Maintenance & Repair Workers, General	1.5%	\$51,360 ★
11-3071	Transportation, Storage, & Distribution Managers	1.3%	\$105,680
41-3091	Sales Representatives of Services, Exc. Advertising, Insurance, Financial, & Travel	1.2%	\$68,330
Later- requires a bachelor's degree or higher			
11-1021	General & Operations Managers	1.7%	\$101,060 ★
11-2022	Sales Managers	1.6%	\$122,340
41-4011	Sales Representatives, Technical & Scientific Products	1.6%	\$103,180
13-1081	Logisticians	1.0%	\$76,850
11-3031	Financial Managers	0.5%	\$152,020

★ Denotes the top 10 occupations by total number of projected openings from 2022-2032 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Transportation and Logistics industry. To find degree and certificate programs at an educational institution near you, visit [MoSCORES](#), a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Transportation and Logistics occupations in Missouri. Visit [Apprenticeship Missouri](#) for more information.

TOP ONLINE JOB POSTINGS

TOP 10 COMMON SKILLS

Communication
Customer Service
Sales
Operations
Management
Detail Oriented
Problem Solving
Leadership
Microsoft Office
Computer Literacy

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Several soft skills, such as Communication and Customer Service, were among the top 10 requested common skills in online job postings. Communication skills were requested in nearly one-third (32%) of total postings for this industry.

TOP 10 SPECIALIZED SKILLS

Warehousing
Lifting Ability
Truck Driving
Loading And Unloading
Forklift Truck
Good Driving Record
Merchandising
Selling Techniques
Marketing
Pallet Jacks

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The top specialized skill was Warehousing, followed by Lifting Ability and Truck Driving.

TOP 10 SOFTWARE SKILLS

SAP Applications
Salesforce
Warehouse Management Systems
Operating Systems
Spreadsheets
Inventory Management System
R (Programming Language)
SQL (Programming Language)
Power BI
Dashboard

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Logistics industry include SAP Applications, Salesforce, and Warehouse Management Systems.

TOP 10 QUALIFICATIONS

Commercial Driver's License (CDL)
Valid Driver's License
Forklift Certification
Hazmat Endorsement
Tanker Endorsement
Master Of Business Administration (MBA)
Automotive Service Excellence (ASE) Certification
Tanker And Hazmat Combo X Endorsement
Cardiopulmonary Resuscitation (CPR) Certification
Basic Life Support (BLS) Certification

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Commercial Driver's License and Valid Driver's License topped the list of most requested qualifications.

Sources:

- LightCast™
- U.S. Bureau of Labor Statistics, Division of Occupational Employment and Wage Statistics, 2024
- 2022-2032 Employment Projections published by Missouri Economic Research and Workforce Information Center (MERIC), 2025

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